Inter**Weave Smart** Solutions
SALESFORCE_QUICKBOOKS

InterWeave **SMART** Solutions deliver powerful yet easy-to-use configurable integration Solutions for Salesforce customers, allowing seamless integration of data uni or bi-directional from Salesforce to Quickbooks.

Introducing Inter Weave **Sma**rt Solutions

Running multiple applications that have specific integration needs, but minimal IT support, is a daily reality for all size business owners today. We have a solution for you – **Inter**Weave **Smart** Solutions. Why buy a widget when you can have the whole Solution?

Inter Weave **Smart** Solutions are Different:

- Complete, pre-built integration Solutions - between "Best of Breed" applications
- All processes, workflow logic, mapping is ready for you to configure - with a mouse and the web
- **Smart** Solutions are completely configurable by the customer with pick lists, drop downs and custom fields
- Start-ups, SMB or Enterprise - select exactly the right type of configuration model for you - modify at any time
- Extensive portfolio of **Smart** Solutions waiting for you to configure
- Complete outsource packages available - no software, no hardware, no developers, no overhead - just sign and go

Inter Weave **Smart** Solutions deliver a complete integration process for popular business applications. Let's look at a favorite, Salesforce.com and QuickBooks. With **Inter**Weave **Smart** Solutions, you can purchase, configure and run a customized integration Solution for these applications that integrate all standard Salesforce objects (Accounts, Contacts, Opportunities, Products, Cases) to all standard QuickBooks objects (Customers, Contacts, Sales Orders, Sales Receipts, Invoices, Estimates, Jobs, Items); configure, test, run. Or , if you need sophisticated customization – call us - we do this every day.

You don't need to be a technical resource, analyst or developer. We supply the **Smart** Solution, the servers, the support personnel and most important; we supply the application knowledge at a process, data and technical level through years of working with these applications — all in configurable form.

There are a variety of **Inter**Weave **Smart** Solutions available; from CRM, Financial, Payment Gateways, ERP, eCommerce, Billing, Telephony and more. Contact us at 203 274 5226, email sales@interweave.biz or www.interweave.biz.

Sma**rt Solutions **Types**

We have the right **Smart** Solution Type for you. An **Inter**Weave model, make and price point for every customer.

- **Professional**
  - Starts at $ 999
- **Premier**
  - Starts at $1,099
- **Small Business**
  - Starts at $1,199
- **Enterprise**
  - Starts at $1,499

Key Features include:

- Uni or bi-directional integration at object level
- Create and update Customers, Invoices, Sales Orders, Sales Receipts, Estimates, Jobs, etc. in QuickBooks from Salesforce
- All QuickBooks information; Customers, Invoices, Sales Orders, etc. create or update Accounts, Contacts, Opportunities and Products in Salesforce
- New! Accounts Payable features for Bills, Checks, Deposits, Credits, COA, Journals, Vendor Credits and more….in Salesforce.
- All QuickBooks history available in Salesforce; Invoices, payment history, etc.
- Configurable options allow you to change / select new integration configurations as your business changes—at object level
- Error Management and Monitoring, Connection Monitoring, Log Viewer
- Automatic email or IM notification if error detected

Smart Solution Type detail (next page).

InterWeave Smart Solutions

Smart Solution Features	Pro	Premier	Small Business	Enterprise
Self-Service "SaaS" model. You configure your integration between Salesforce and Quickbooks • Up to 200 configurable selections to select from **Integration Manager Console** — User friendly UI that lets you decide how often your applications should integrate	◆	◆	◆	◆
Uni-directional or Bi-directional Integration processes	Uni-Directional	Uni-Directional	Bi-Directional	Bi-Directional
Salesforce_Quickbooks **Smart** Solution processes				
• **Accounts Receivable Features**				
• Accounts / Contacts to Customers	◆	◆	◆	◆
• Person Accounts to Customers		◆	◆	◆
• Opportunities to Jobs			◆	◆
• Opportunities to Sales Orders	◆	◆	◆	◆
• Opportunities to Invoices	◆	◆	◆	◆
• Opportunities to Sales Receipts	◆	◆	◆	◆
• Opportunities to Estimates		◆	◆	◆
• Opportunities to Payments			◆	◆
• Cases to Customers or Invoices				◆
• Products to Items				◆
• **Accounts Payable Features**				
• Accounts / Contacts to Vendors	◆	◆	◆	◆
• Opportunities to Purchase Order			◆	◆
• Opportunities/Object to Bills				◆
• Opportunities/Object to Checks				◆
• Opportunities/Object to Deposits				◆
• Opportunities/Object to Credits				◆
• Opportunities/Object to Account (COA)				◆
• Opportunities/Object to Journals				◆
• Opportunities/Object to Vendor Credits				◆
Multi-currency, Multiple price books, Multiple company files **	◆	◆	◆	◆
Connection and Error Management and Monitoring, Log Viewer	◆	◆	◆	◆
Automatic email or IM notification if error detected	◆	◆	◆	◆
Credit Card and ACH Payment Gateway **	◆	◆	◆	◆
eCommerce Gateway, eMail Gateway **	◆	◆	◆	◆
Scout Inventory Management Integration **			◆	◆
Annual Pricing starts at: (Standard Support Included)	$999	$1099	$1199	$1499

** Additional Solution or Charge

Integration Solutions made Easy

InterWeave **Smart** Solutions
PRE-SET INTEGRATION MODLES FOR CRM

Smart Solution Features for A/R	Basic AR	+ SO's	+ Jobs + Quotes	+SR's + Payments	+ Inv's + Pay/CM's	+ SO's + Quotes
Solution Support Complexity Model	Level 1	Level 2	Level 3	Level 3	Level 3	Level 3
CRM_Quickbooks **Smart** Solution processes						
• **Accounts Receivable Features**						
• Accounts / Contacts to Customers	◆	◆	◆	◆	◆	◆
• Person Accounts to Customers						
• Opportunities to Jobs			◆			
• Opportunities to Sales Orders		◆				◆
• Opportunities (Quotes) to Invoices	◆	◆	◆	◆	◆	◆
• Opportunities (Estimates) to Invoices	◆	◆	◆	◆	◆	◆
• Opportunities to Sales Receipts				◆	◆	
• Opportunities to Estimates				◆	◆	
• Opportunities to Payments/CM's					◆	
• Products to Items	◆	◆	◆	◆	◆	◆

Smart Solution Features for A/P	Basic AP +Single PO	+ multi PO's	+ Bills
Solution Support Complexity Model	Level 3	Level 5	Level 4
• **Accounts Payable Features**			
• Accounts / Contacts to Vendors	◆	◆	◆
• Opportunities to Purchase Orders	◆	◆	
• Opportunities/Object to Bills			◆
• Opportunities/Object to Checks			
• Opportunities/Object to Deposits			
• Opportunities/Object to Credits			
• Opportunities/Object to Account (COA)			
• Opportunities/Object to Journals			
• Opportunities/Object to Vendor Credits			

	Basic AR	+ SO's	+ Jobs + Quotes	+SR's + Payments	+ Inv's + Pay/CM's	+ SO's + Quotes
Multi-currency, Multiple price books, Multiple company files **	◆	◆	◆	◆	◆	◆
Connection and Error Management and Monitoring, Log Viewer	◆	◆	◆	◆	◆	◆
Automatic email or IM notification if error detected	◆	◆	◆	◆	◆	◆
Credit Card and ACH Payment Gateway **	◆	◆	◆	◆	◆	◆
eCommerce Gateway, eMail Gateway **	◆	◆	◆	◆	◆	◆
Scout Inventory Management Integration **	◆	◆	◆	◆	◆	◆
Standard Support Included	◆	◆	◆	◆	◆	◆

** Additional Solution or Charge